

INNOVATION THAT AIDS IN THE GROWTH OF ORGANIZATIONS

INSTITUTIONAL PRESENTATION

2024



www.hlb.com.br

TOGETHER WE MAKE IT HAPPEN

HLB IS ONE OF THE LARGEST GLOBAL NETWORKS OF PROFESSIONAL SERVICES

With over **50 years of history**, we aim to bring dynamism so that the local expertise of our firms and the exchange of global experiences make a difference in serving our clients.



GLOBAL RANKING
8th PLACE ACCORDING TO IAB 2023

157
COUNTRIES **1069**
OFFICES

+50
YEARS OF **+45,000**
HISTORY **PROFESSIONALS**





IN BRAZIL, HLB HAS OVER 30 YEARS OF EXPERIENCE PROVIDING SERVICES TO MULTINATIONAL, NATIONAL, AND STARTUP COMPANIES.

**+500
SPECIALIZED
PROFESSIONALS**

5 STATES

8 OFFICES

RECOGNITION THROUGH DEDICATION AND COMMITMENT.



Network of the Year
International Accounting Bulletin



CARBON FREE

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CARBON FREE E
AMIGO DA FLORESTA

WWW.INICIATIVAVERDE.ORG.BR



- Excellent - Best Consulting Firms in Outsourcing (BPO) 2025
- Recommended - Best Consulting Firms in Audit 2025
- Highly Recommended - Best Advisory Firms in Transaction Services 2025
- Notable Practices - Best Consulting Firms for Tax Advisory - 2025



ISO 27001 and ISO 27701 Certification

Provided by the constant pursuit of innovation and continuous specialization.

OUR SOLUTIONS

BPO

- Management and accounting solution;
- Tax analysis and solution;
- Accounts payable and receivable management;
- Payroll management and solution;
- Consultancy for establishing companies in Brazil.

IT Advisory

- Analytics;
- ERP on Demand;
- Digital Infrastructure.

Specialized solutions in:

- TOTVS Protheus ERP;
- RPA for Process and Task Automation;
- Manuals via Robotic Process Automation (RPA);
- Software Factory;
- TOTVS Fluig BPM Platform.





CORPORATE INSURANCE AND BENEFITS MANAGEMENT

- Cybersecurity;
- Guarantee Insurance;
- Civil Liability;
- E&O;
- D&O;
- Health and Dental Insurance;
- Life insurance.

LEGAL REPRESENTATION TO FOREIGN COMPANIES

- Local Director;
- • Use of Tax Address;
- • Attorney in Fact to foreign companies;
- • Paralegal.

AUDIT

- Audit of Financial Statements
- Internal Audit and Risk Management
- Accounting Diagnosis and Pre-Audit
- Diagnosis of New Standards
- Special Services and Revisions





TAX ADVISORY

- Tax Studies – Local and International;
- Integrated ESG, Risk, and Compliance Programs;
- Review and Tax Consultancy in the areas of Direct, Indirect, Labor, and Social Security Taxes FIN48;
- Transfer Pricing;
- M&A Advisory and Resource Mobilization and Transactions;
- Fraud Investigation, Evaluation Reports;
- Corporate Restructuring, Crisis Management Consultancy, Restructuring, Crisis Management Advisory

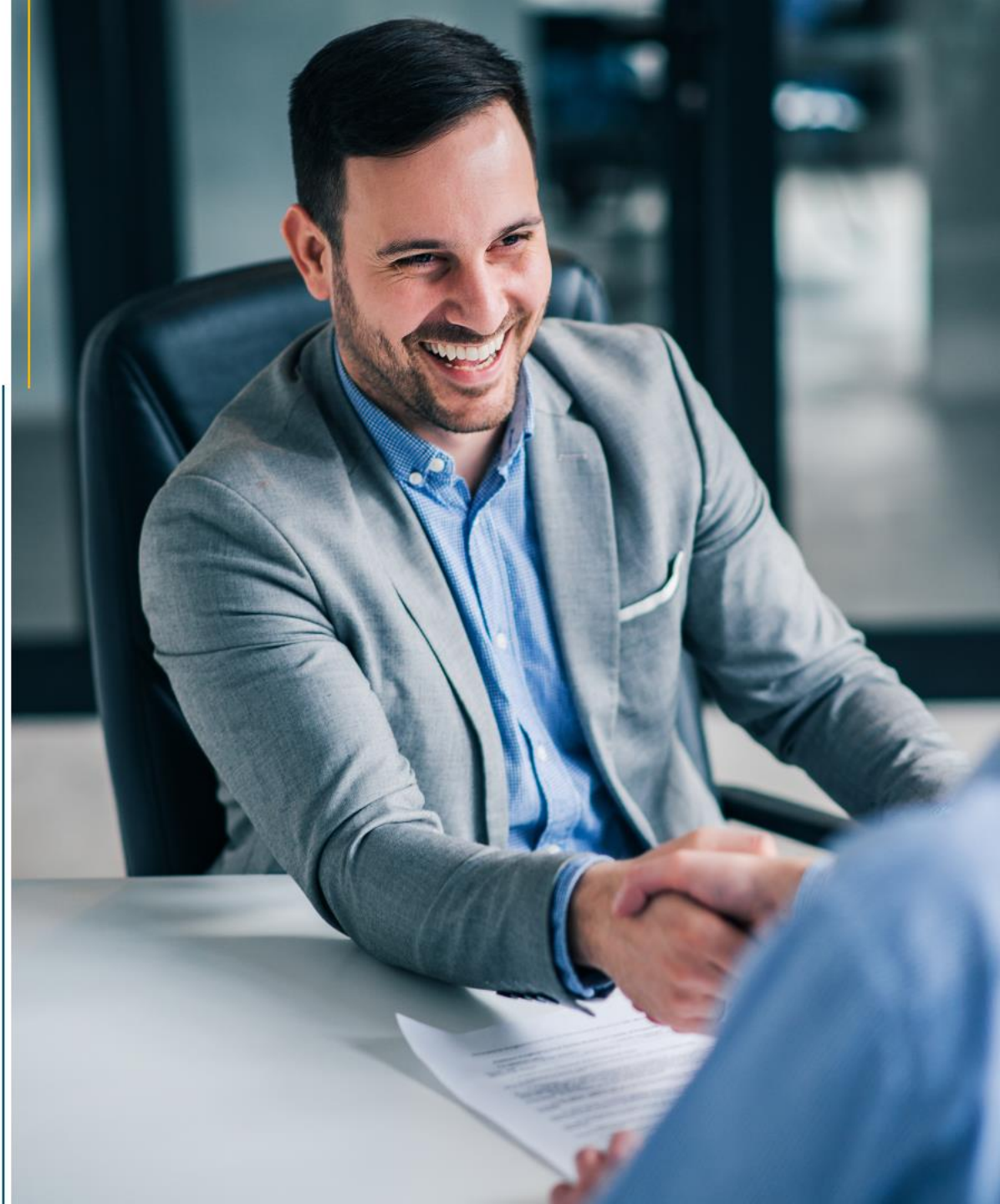
TALENTS HLB

Thinking about the convenience of our clients, we have developed a range of services focused on talent acquisition: **Talents HLB.**

We provide resume screening, group and/or individual interviews, behavioral assessment, technical evaluation by field and level, and verification of previous references.

OUR EXPERTISE:

- Operational technician;
- Specialists;
- Executive;
- Staff loan.



COMPLIANCE

PROCESS

- Review of Tax process;
- Risk management;
- Tax Compliance;
- Focus on improvements;
- Efficiency of the process.

TECHNOLOGY

- Quality management;
- Process safety;
- Elimination of manual entries.



INDUSTRIES

Our commitment and expertise are dedicated to all industries.

Agriculture

Food and Beverages

Healthcare

Media and Telecommunications

Oil and Gas

Real Estate

Technology

Third Sector

TOGETHER WE MAKE IT HAPPEN

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**OF THE 10 COMPANIES LISTED ON NASDAQ,
THAT HAVE GROWN THE MOST IN THE LAST FEW
YEARS, 4 ARE CUSTOMERS OF HLB BRAZIL.**



STARTUP



SMALL BUSINESS



**MEDIUM
BUSINESS**



**LARGE
BUSINESS**

PROVEN RESULTS!

"The HLB team is very dedicated and attentive, and the services are excellent."

Rogério Fernandes - TISI do Brasil Serviços Industriais Ltda

"The HLB Brazil team is very easy to work with! They help us understand local changes, are flexible, responsive, and supportive. We appreciate their expertise as it makes the process easier for us. Thank you."

Lyle Cowgill - Babcock & Wilcox Global Sales & Services Brasil Ltda.



OUR TEAM



Douglas Locatelli
Managing Partner



Marcio Henrique de Oliveira
Leader of BPO Operations in
Brazil



Paulo Crepaldi
Advisory Partner



Rogério Rokembach
Audit Partner



Renato Sella
Leader of Market, Legal
Representation and Insurance



Ines Caressato
Leader of BPO Operations in
São Paulo



Marcelo Fonseca
BPO Leader of the offices in
Rio de Janeiro and Campinas



Thiago Alves
Governance and Risk
Management Leader



Luiz Fleury
Corporate Finance Partner



Eduardo Vaz
Leader of Transaction
Services and Forensic

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